



Union Internationale des Avocats  
International Association of Lawyers  
Unión Internacional de Abogados

Attending this event will grant you CLE credits in most jurisdictions!

UIA Training course

# The Crossroads of Conflict: A Journey into the Heart of Dispute Resolution

Monday, April 11, 2016



 #UIAADR

## PARIS – FRANCE

UIA ■ T +33 1 44 88 55 66 ■ F +33 1 44 88 55 77  
[uiacentre@uianet.org](mailto:uiacentre@uianet.org) ■ [www.uianet.org](http://www.uianet.org)

## INTRODUCTION & GENERAL INFORMATION

The objective of our 2016 Training Courses Programme is to provide comprehensive tools in specific and/or specialist areas of the law or in specific projects, by offering advanced-level “master classes” held by outstanding expert trainers.

On April 11, the participants to this one day mediation advanced training session will have the unique opportunity to meet **Kenneth CLOKE**, one of the most prominent speakers on conflict resolution and reconciliation.

Kenneth CLOKE will give participants a special insight on the dynamics and spiritual aspects of conflicts and the human interaction that binds us within.

The sessions will be highly interactive.

**Minimum number of participants: 15**

**Maximum number of participants: 32**

### Who should attend?

Lawyers and mediators, expected to already have at least a basic background in the area of mediation, looking for specialty courses to improve their skills.

### Working language

The sessions will be held in **English without simultaneous translation**.

### Accreditation of courses

Every participant attending the full session will receive a “Certificate of Attendance” at the end of the Course that may be used for obtaining “Credits” for “Continuing Legal Education” - “Continuing Professional Development” purposes, depending on national rules. For more information, please contact the UIA.

## REGISTRATION FEES

	UIA Member		Non member	
	<= 11.03.2016	> 14.03.2016	<= 11.03.2016	> 14.03.2016
<b>STANDARD REGISTRATION</b> <i>Amounts exclusive of VAT</i>	<b>€ 450.00*</b>	<b>€ 500.00*</b>	<b>€ 500.00*</b>	<b>€ 550.00*</b>
<b>YOUNG LAWYER (&lt;35)**</b> <i>Amounts exclusive of VAT</i>	<b>€ 200.00*</b>			

**\*Due to the European legislation (Directive 2006-112-CE art.52-a), we have to invoice the amount including the French VAT currently at 20 %. However, you can deduct the VAT through your local fiscal administration.**

**\*\*Please attach proof of age to the registration form to benefit from young lawyers fee**

These fees cover participation in the Course, coffee breaks, as well as the documentation. Lunch on Monday, April 11, is optional and at additional charge. Please note that the number of places in this Training Course is limited. The maximum number of participants is 32. Since we expect this training programme to fill up quickly, if you are interested, we suggest that you register immediately and benefit of the lower rate.

Applications will only be processed upon receipt in full of the registration fees. Admission will be on a first come - first served basis. The organisers reserve the right to refuse admission in the event of excess applications.

## HOTEL RESERVATION

Each participant should make his/her own arrangements for hotel accommodation in Paris. The Maison du Barreau is located in the "1<sup>er</sup> arrondissement" in Paris. A few hotel suggestions nearby are:

- *Hôtel Le Pradey 4\**
- *Hôtel Le Régent 3\**

The website [www.booking.com](http://www.booking.com) might be helpful to find a hotel at walking distance.

## COURSE VENUE

### La Maison du Barreau

2, rue de Harlay  
75001 Paris – France

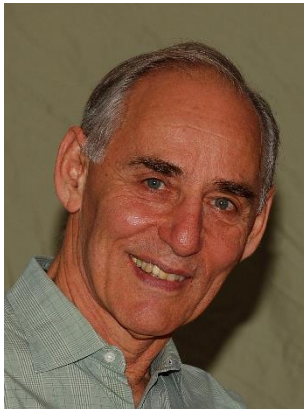
Join the UIA during the training course and benefit from a 50% discount on your membership fee!

## PROGRAMME

Monday, April 11, 2016

09.00 - 09:30	REGISTRATION OF PARTICIPANTS
09:30 – 11:00	<b>Toward a Unified Theory of Conflict and Resolution</b> <ul style="list-style-type: none"><li>• The Elements and Locations of Conflict</li><li>• Where and Why We Get Stuck</li><li>• From Settlement to Resolution, Transformation, and Transcendence</li><li>• The Dimensions and Evolution of Conflict</li><li>• Toward a Unified Theory of Conflict Resolution</li></ul>
11:00 – 11:15	COFFEE BREAK
11:15 – 13:00	<b>Transformational Techniques in Mediation</b> <ul style="list-style-type: none"><li>• The Crossroads of Conflict</li><li>• The Neurophysiology of Conflict</li><li>• Who, Exactly, is in Conflict?</li><li>• The Language of Conflict</li><li>• The Narrative Structure of Conflict Stories</li></ul>
13:00 – 14:30	LUNCH BREAK
14:30 – 16:00	<b>Responding to Intense Emotions</b> <ul style="list-style-type: none"><li>• Responding to Anger, Fear, Pain, Guilt, and Grief</li><li>• Clues People Drop to Request Deeper Conversations</li><li>• Opening Heart-to-Heart Conversations</li><li>• Mediating Dangerously: Inner and Outer Frontiers</li><li>• Learning from Difficult Behaviors</li></ul>
16:00 – 16:15	COFFEE BREAK
16:15 – 18:00	<b>Forgiveness, Reconciliation, and Prevention</b> <ul style="list-style-type: none"><li>• Techniques to Reach Forgiveness and Reconciliation</li><li>• Designing Rituals for Completion and Closure</li><li>• Responding to Catastrophic Loss</li><li>• Introducing Conflict Resolution Systems Design</li><li>• Shifting the <i>Culture</i> of Conflict</li><li>• Toward a Conflict <i>Revolution</i>: Resolving Global Conflicts</li></ul>

## THE TRAINER



**Kenneth CLOKE**  
Mediator/Arbitrator  
Center for Dispute Resolution

2411 18<sup>th</sup> Street  
Santa Monica, CA 90405, USA  
T (+1) 310 399 4426  
E [kcloke@aol.com](mailto:kcloke@aol.com)  
[www.kennethcloke.com](http://www.kennethcloke.com)

Kenneth Cloke is Director of the Center for Dispute Resolution and a mediator, arbitrator, facilitator, coach, consultant and trainer, specializing in communication, negotiation, and resolving complex multi-party disputes, including marital, divorce, family, community, grievance and workplace disputes, collective bargaining negotiations, organizational and school conflicts, sexual harassment, discrimination, and public policy disputes; and designing preventative conflict resolution systems.

He is an internationally recognized speaker and author of *Mediation: Revenge and the Magic of Forgiveness*; *Mediating Dangerously: The Frontiers of Conflict Resolution*; *The Crossroads of Conflict: A Journey into the Heart of Dispute Resolution*; *Conflict Revolution (1<sup>st</sup> and 2<sup>nd</sup> Editions)*; and *The Dance of Opposites: Explorations in Mediation, Dialogue and Conflict Resolution Systems Design*; and co-author with Joan Goldsmith of *Thank God It's Monday! 14 Values We Need to Humanize the Way We Work*; *Resolving Personal and Organizational Conflict*; *The End of Management and the Rise of Organizational Democracy*; *The Art of Waking People Up: Cultivating Awareness and Authenticity at Work*; and *Resolving Conflicts At Work: Ten Strategies For Everyone On The Job (1<sup>st</sup>-3<sup>rd</sup> Editions)*.

His facilitation, coaching, consulting, and training practice includes work with leaders of public, private and non-profit organizations on effective communications, dialogue, collaborative negotiation, relationship and team building, conflict resolution, leadership development, strategic planning, designing systems, and organizational change.

His university teaching includes mediation, law, history, political science, conflict studies, urban studies, and other social sciences at a number of colleges and universities including Southwestern University School of Law, Antioch University, Occidental College, USC and UCLA. He is or has recently been an Adjunct Professor at Pepperdine University School of Law; Southern Methodist University; Global Negotiation Insight Institute at Harvard Law School and Omega Institute; Albert Einstein College of Medicine, Cape Cod Institute; University of Amsterdam ADR Institute; Saybrook University; Massey University (New Zealand).

He has done conflict resolution work in Austria, Bahamas, Brazil, Canada, China, Cuba, Denmark, England, Georgia, Greece, India, Ireland, Japan, Mexico, Netherlands, New Zealand, Nicaragua, Pakistan, Puerto Rico, Scotland, Slovenia, Thailand, Turkey, Ukraine, USSR, and Zimbabwe. He is founder and first President of Mediators Beyond Borders.

He served as an Administrative Law Judge for the California Agricultural Labor Relations Board and the Public Employment Relations Board, a Factfinder for the Public Employment Relations Board, and a Judge *Pro Tem* for the Superior Court of Los Angeles. He has been an Arbitrator and Mediator for over thirty-three years in labor management disputes, and is a member of a number of arbitration panels.

He received his B.A. from the University of California, Berkeley; J.D. from U.C. Berkeley's Boalt Law School; Ph.D. from U.C.L.A.; LL.M. from U.C.L.A. Law School; and did post-doctoral work at Yale University School of Law. He is a graduate of the National Judicial College and has taken graduate level courses in a variety of subjects.

## CANCELLATION CONDITIONS

All cancellations will be subject to a 50% deduction and will have to be sent in writing, to be received by the Union Internationale des Avocats **no later than March 11, 2016**. No refund will be made for cancellations received after this date.

**VISAS:** Anyone who requires a visa invitation letter in order to attend the training course should register and pay their registration fees **no later than March 11, 2016** to ensure there is enough time to obtain a visa.

In case of visa refusal, all cancellations will be refunded in full, minus €50 + VAT to cover administrative costs, provided that the UIA has received the registration documents and **total** registration fees **no later than March 11, 2016**.

If you register after this date, only 50% of the amount paid minus €50 + VAT to cover administrative costs will be refunded for cancellations due to visa refusals.

All cancellations due to a visa refusal must be sent in writing and reach the UIA **before the training course**. Cancellations must be accompanied by a **proof of visa refusal**.

If your visa is issued after the training course date or if you do not have proof of visa refusal, you will not be entitled to a refund.

## GENERAL CONDITIONS

All registrations received by the Union Internationale des Avocats (UIA) along with the full payment of fees corresponding to the events selected will be confirmed in writing.

**Due to the European legislation (Directive 2006-112-CE art.52), the UIA has to invoice the amount including the French VAT currently at 20%. However, you can deduct the VAT through your local fiscal administration.**

The UIA reserves the right to cancel or postpone the training course to a later date, change the training course venue and/or programme, make any corrections or modifications in the information published in the training course programme and cancel any invitation to participate in the training course, at any time and at their entire discretion, without having to provide any reasons for the same.

Neither the UIA, nor any of its managers, employees, agents, members or representatives shall be held responsible for any loss or damage, of any nature, suffered (directly or indirectly) by a delegate, accompanying person or a third party following any cancellations, changes, postponements or modifications.

**The UIA strongly advises participants to subscribe to modifiable and/or refundable services, as well as to take out a cancellation insurance.**

Neither the UIA, nor any of its managers, employees, agents, members or representatives shall be held responsible for any loss or damage, of any nature whatever, suffered (directly or indirectly) by a delegate or accompanying person, except in case of death or personal injury due to gross negligence by the UIA.

The contractual relations between the UIA and each participant (delegate or accompanying person) in relation to the training course are subject to French law and jurisdiction, to the exclusion of any other law. Paris is the city of jurisdiction.

## FORMALITIES

It is the responsibility of participants to ensure compliance with police, customs and health formalities for their journey. Participants unable to take part in the training course because of their inability to take a flight or any other means of transportation due to being unable to provide the documents required (passport, visa, vaccination certificate, etc.) cannot claim any reimbursement.

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## INFORMATION

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PARIS – FRANCE

## REGISTRATION FORM

Register online at [www.uianet.org](http://www.uianet.org)  
or please complete and return this form by email, fax or post, to:

UNION INTERNATIONALE DES AVOCATS  
25 rue du Jour, 75001 Paris, FRANCE  
Tel: +33 1 44 88 55 66 / Fax: +33 1 44 88 55 77 / Email: [uiacentre@uianet.org](mailto:uiacentre@uianet.org)



Register online!

### UIA INDIVIDUAL MEMBERS

Please specify your membership number (Please check your membership card or membership fees):

MI \_\_\_\_\_

Family Name: .....

First Name: .....

Firm: .....

Address: .....

Post Code: .....

City: .....

Country: .....

Tel: .....

Fax: .....

Email: .....

Date of Birth: .....

EU VAT ID-number: .....

Special requests (special diet, allergies, handicap...): .....

### A. TRAINING COURSE REGISTRATION FEES

	UIA Member		Non member	
	<= 11.03.2016	> 14.03.2016	<= 11.03.2016	> 14.03.2016
<b>STANDARD REGISTRATION</b> <i>Amounts exclusive of VAT</i>	€ 450.00*	€ 500.00*	€ 500.00*	€ 550.00*
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\*\*Please attach proof of age to the registration form to benefit from young lawyers fee

**B. OPTIONAL ACTIVITY**

Please indicate below whether you plan to attend the following events **not included** in the registration fees:

Lunch – Monday, April 11: € 44\* (Excl. VAT) per person

**C. TOTAL**

TOTAL (A) Excl. VAT – Registration Fees: ..... €  
TOTAL (B) Excl. VAT – Optional Activity: ..... €  
**TOTAL (A+B) Excl. VAT:** ..... €  
**VAT (20 %)\*:** ..... €  
**TOTAL (A+B+VAT):** ..... €

\* Due to the European legislation (Directive 2006-112-CE art.52-a), we have to invoice the amount including the French VAT currently at 20 %. However, you can deduct the VAT through your local fiscal administration.

**D. COMMITMENT**

I undertake to attend the entire 1 day programme.

A “certificate of attendance” will be delivered to all participants who will attend the entire course.

**E. CANCELLATION CONDITIONS**

I, the Undersigned, confirm that I have read and accepted the **cancellation conditions** as well as the **general conditions** given on **page 5** of the registration programme. My registration will only be taken into account on receipt of the payment. Participants are aware that their image and/or voice may be photographed, recorded or filmed throughout the duration of the training course. They hereby assign to the UIA, with the signature of this form, the right to exploit, reproduce and disseminate the images and recordings by all means, both known and unknown, using all media, for an unlimited term and free of charge.

**F. METHOD OF PAYMENT**

♦ By cheque in € - drawn in a French bank - payable to the UIA, addressed to: UIA - 25 rue du Jour – 75001 Paris – France

♦ By Bank transfer in € - without charges to the payee – in favour of the Union Internationale des Avocats, quoting "F16PAR04", to the following bank and account:

**Société Générale – Paris Elysées Entreprise**  
**91 avenue des Champs Elysées – 75008 Paris - France**  
**BIC / SWIFT: SOGEFRPP**  
**IBAN: FR76 3000 3033 9200 0503 4165 164**

♦ By credit card:  Visa  Mastercard

Card N°: \_ \_ \_ \_ \_

Expiry date: \_ \_ / \_ \_ 3 Digits: \_ \_ \_

Name of card holder: .....

I authorise the Union Internationale des Avocats to debit the above mentioned credit card in the amount of: € (Euros) .....

Date: ...../...../..... Signature: .....