



Union Internationale des Avocats
International Association of Lawyers
Unión Internacional de Abogados



Tokyo Bar Association

Seminar presented by the UIA Foreign Investment Commission and the Tokyo Bar Association,
with the support of the Japan Federation of Bar Associations

Doing Business in and with the Emerging Markets

How to Hedge the Various Risks in Asia and other Regions

TOKYO JAPAN

March 28 to 30, 2019

#UIAFDI



www.uianet.org

Bringing Together the World's Lawyers

UIA is the global and multi-cultural organisation for the legal profession, established in 1927 and now with members in 110 countries. UIA facilitates professional development and international exchange of information and ideas, promotes the rule of law, defends the independence and freedom of lawyers worldwide, and emphasizes friendship, collegiality and networking among members.

Promote
THE RULE
OF LAW

Develop
YOUR
NETWORK

Deepen
YOUR
KNOWLEDGE

Join the world's largest international network of lawyers

and benefit from a 50% discount on your membership fee during the seminar!

ORGANISING COMMITTEE

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Introduction

Well predictably, the investors in developed jurisdictions have been all the more eagerly advancing into the emerging markets because they are prone to generate expanding demands of the growing population, where they would ironically risk encountering more or less unexpected pitfalls totally inconceivable in developed markets.

In a nutshell, the investors must be knowledgeable about the malfunction of the "rule of law" as well as the effective strategy to tackle these difficulties. To illustrate, how should they deal with their damming exposure to bribery risks, frequent and arbitrary amendment of regulations unilaterally in favour of local parties and, in the event of disputes, unreasonably delayed and discriminative judicial proceedings, with a view to pursuing safe, legitimate and remunerative business in a manner accountable to their stakeholders?

UIA Speakers from the world as well as members of the Tokyo Bar regularly assisting clients in foreign investment will gather and make presentations on the topic of "Doing Business in and with the Emerging Markets" with particular focus on how to hedge the various risks in Asia and other regions from the standpoint of both investors and investees, respectively, which would better shed light on the problems affecting the business activities in the midst of high barriers in the emerging jurisdictions.

This approach might be somewhat unique in that the majority of other seminars on similar topics would rather place emphasis on the "fascinating" aspects of investment destinations by, say, bringing on local tourist attractions. By contrast, we will take a totally opposite approach.

We are looking forward to welcoming you to Tokyo!



The UIA would like to thank the following partner:



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instituto sociocultural
Brasil • China

Thursday, March 28, 2019

19:00 OPTIONAL GALA DINNER

Tokyo Shiba Tofuya-Ukai

4-4-13 Shiba-Koen, Minato-ku, Tokyo, Japan

T +81 (3) 3436 1028

<https://www.ukai.co.jp/english/>

Friday, March 29, 2019

09:00 – 09:30 Registration of Participants

CREO Auditorium, Bar Association Building (Bengoshi Kaikan)

1-1-3 Kasumigaseki, Chiyoda-ku, Tokyo, Japan

09:30 – 09:35 Welcome and Opening of the Seminar

• **Miyuki ISHIGURO**, Vice President of the Tokyo Bar Association, Tokyo, Japan

• **Issouf BAADHIO**, UIA President, Past Bar President of the Burkina Faso Bar, Ouagadougou, Burkina Faso

09:35 – 11:00 Investment in Asia

Speakers:

• **Gianpaolo CAMAGGIO**, SinoGlobal Investments Advisory, Milan, Italy

• **Avninder SINGH**, Cicero Chambers, New Delhi, India

Commentators:

• **Zhiwei HUANG**, Jiangsu Yaodian Law Firm, Changzhou, China

• **Keita MORI**, Tokyo Bar Association, Tokyo, Japan

• **Taeko SUZUKI**, Dai-ichi Tokyo Bar Association, Tokyo, Japan

11:00 – 11:10 Coffee break

11:10 – 12:15 Investment in Africa

Speakers:

• **Pedro PAIS DE ALMEIDA**, Immediate Past President of the UIA, Abreu Advogados, Lisbon, Portugal

• **Olufemi SUNMONU**, Partner Aliant Qais Conrad Laureate Lagos, Nigeria & Chair of Africa Practice, AliantLaw®

12:15 – 13:45 Optional Lunch

13:45 – 14:55 Investment in Latin America

Speakers:

• **Eduardo LORENZETTI MARQUES**, President of the UIA Foreign Investment Commission, Studio Lorenzetti Marques, Sao Paulo, Brazil

• **Fernando HERNÁNDEZ GÓMEZ**, President of the UIA Mexican National Committee, Vázquez Aldana, Hernández Gómez & Asociados, Guadalajara, Mexico

Commentators:

• **Antonio SÁNCHEZ CERBÁN**, Uría Menéndez, Beijing, China

• **Motoyasu HIROSE**, Tokyo Bar Association, Tokyo, Japan

14:55 – 15:05 Coffee break

15:05 – 16:25 Perspective of Investors in Developed Jurisdictions

Speakers:

• **James D. ROSENER**, President of the UIA Corporate Law And Mergers & Acquisitions Commission, Pepper Hamilton LLC, New York, NY, USA

• **Akifumi URABE**, Tokyo Bar Association, Tokyo, Japan

16:25 – 16:30 Closing Remarks

17:00 – 19:00 Reception

Hosted by the Tokyo Bar Association

Restaurant Hibiya Matsumotora

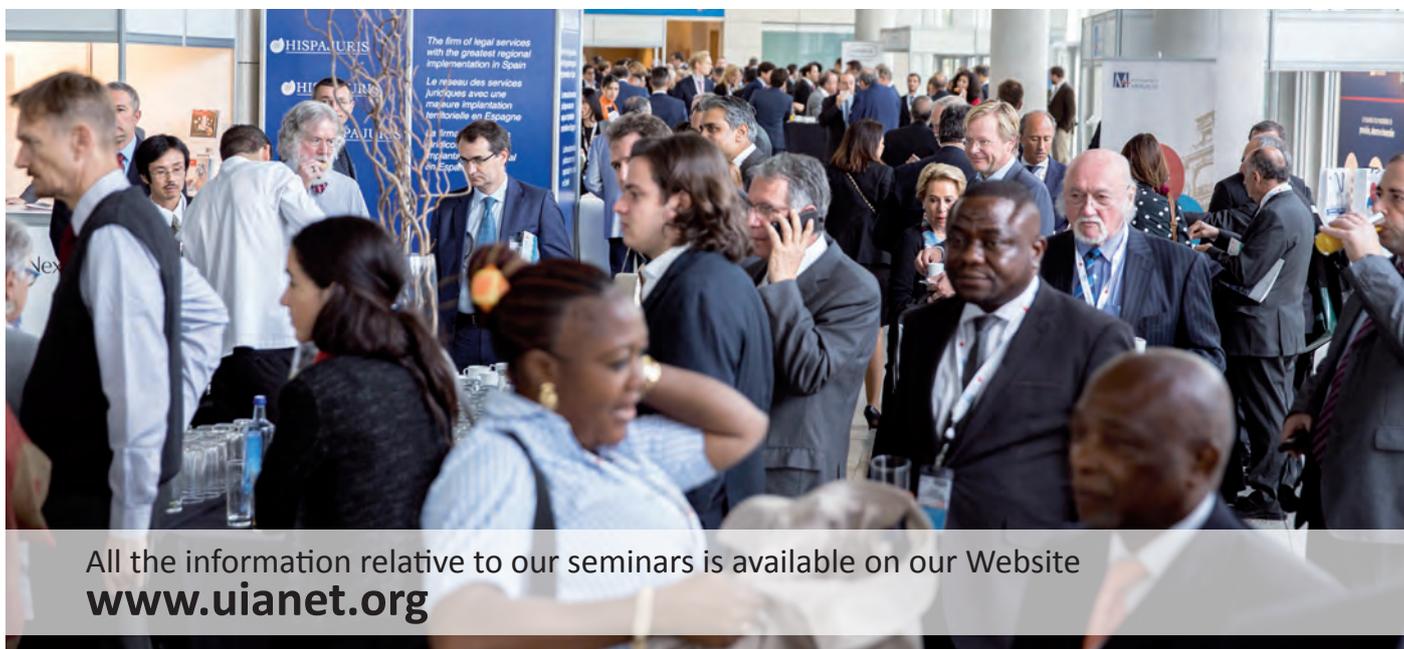
1-2, Hibiya-Koen, Chiyoda-ku, Tokyo, Japan

Saturday, March 30, 2019

OPTIONAL EXCURSION - FROM 08:00

One day excursion to Kamakura

Departure from **THE PENINSULA TOKYO Hotel**



All the information relative to our seminars is available on our Website
www.uianet.org



GENERAL INFORMATION

SEMINAR VENUE

CREO Auditorium, Bar Association Building (Bengoshi Kaikan)

1-1-3, Kasumigaseki, Chiyoda-ku, Tokyo, Japan
T +81-3-3581-2251

CONTINUING LEGAL EDUCATION

Every participant attending the seminar will receive a “Certificate of Participation” at the end of the event that may be used to obtain “Credits” for “Continuing Legal Education” – “Continuing Professional Development” purposes, depending on national rules.

For more information, please contact the UIA.

LANGUAGE

The working language will be **English**.

REGISTRATION FEES

	On or before February 27	After February 27
UIA MEMBER	<input type="checkbox"/> € 360	<input type="checkbox"/> € 410
UIA MEMBER - YOUNG LAWYER (<35) *	<input type="checkbox"/> € 310	<input type="checkbox"/> € 360
NON-MEMBER	<input type="checkbox"/> € 410	<input type="checkbox"/> € 460
NON-MEMBER - YOUNG LAWYER (<35) *	<input type="checkbox"/> € 360	<input type="checkbox"/> € 410
MEMBERS OF TOKYO BAR ASSOCIATION	<input type="checkbox"/> € 60	<input type="checkbox"/> € 80

Fees include:

- Attendance at all working sessions
- Coffee breaks on March 29
- Seminar documentation
- Reception on March 29 hosted by the Tokyo Bar Association

The **gala dinner** on Thursday, March 28, the **lunch** on Friday, March 29, as well as the **excursion** on Saturday, March 30 are optional and **at additional charge**.

* Please attach proof of age to the registration form to benefit from young lawyers fee.

Please note that the number of places at the seminar is limited. The organisers reserve the right to refuse registrations in the event of excess applications.

In order for your name to appear in the **list of participants**, which will be distributed during the seminar, your registration form must be received by **March 14** at the latest. An updated electronic list will be sent by email to all the participants after the seminar.

HOTEL RESERVATION

Each participant should make his/her own arrangements for hotel accommodation in Tokyo. A few hotel suggestions nearby are:

HOTELS

THE PENINSULA TOKYO (5*)

At 850 m from the Seminar Venue

1-8-1 Yurakucho, Chiyoda-ku
Tokyo, 100-0006, Japan

T +81 (3) 6270 2888

F +81 (3) 6270 2608 / +81 (3) 6270 2618

E reservationPTK@peninsula.com

www.peninsula.com/tokyo

IMPERIAL HOTEL (5*)

At 800 m from the Seminar Venue

1 Chome-1-1 Uchisaiwaicho, Chiyoda,
Tokyo 100-8558, Japan

T +81-3-3504-1251

F +81-3-3581-9146

www.imperialhotel.co.jp

DAI-ICHI HOTEL TOKYO (4*)

At 900 m from the Seminar Venue

1-2-6 Shimbashi, Minato-ku
Tokyo 105-8621, Japan

T +81 3-3501-4411

F +81-3-3501-4412

https://global.hankyu-hotel.com/daiichi-hotel-tokyo/

www.peninsula.com/tokyo

CANCELLATION AND GENERAL CONDITIONS

CANCELLATION CONDITIONS

All cancellations will be subject to a 50% deduction and will have to be sent in writing, to be received by the Union Internationale des Avocats **no later than February 27, 2019**. No refund will be made for cancellations received after this date.

VISAS

Anyone who requires a visa invitation letter in order to attend the seminar should register and pay their registration fees **no later than February 27, 2019** to ensure there is enough time to obtain a visa.

All cancellations will be refunded in full, minus €50 to cover administrative costs, provided that the UIA has received the registration documents and **total registration fees no later than February 27, 2019**.

If you register after this date, only 50% of the amount paid minus €50 to cover administrative costs will be refunded for cancellations due to visa refusals.

All cancellations due to a visa refusal must be sent in writing and reach the UIA **before the seminar**. Cancellations must be accompanied by a **proof of visa refusal**.

If your visa is issued after the seminar date or if you do not have proof of visa refusal, you will not be entitled to a refund.

GENERAL CONDITIONS

All registrations received by the Union Internationale des Avocats (UIA) along with the full payment of fees corresponding to the events selected will be confirmed in writing.

The UIA reserves the right to cancel or postpone the seminar to a later date, change the seminar venue and/or programme, make any corrections or modifications in the information published in the seminar programme and cancel any invitation to participate in the seminar, at any time and at their entire discretion, without having to provide any reasons for the same.

Neither the UIA, nor any of its managers, employees, agents, members or representatives shall be held responsible for any loss or damage, of any nature, suffered (directly or indirectly) by a delegate, accompanying person or a third party following any cancellations, changes, postponements or modifications.

The UIA strongly advises participants to subscribe to modifiable and/or refundable services, as well as to take out a cancellation insurance.

Neither the UIA, nor any of its managers, employees, agents, members or representatives shall be held responsible for any loss or damage, of any nature whatever, suffered (directly or indirectly) by a delegate or accompanying person, except in case of death or personal injury due to gross negligence by the UIA.

The contractual relations between the UIA and each participant (delegate or accompanying person) in relation to the seminar are subject to French law and jurisdiction, to the exclusion of any other law. Paris is the city of jurisdiction.

FORMALITIES

It is the responsibility of participants to ensure compliance with police, customs and health formalities for their journey. Participants unable to take part in the seminar because of their inability to take a flight or any other means of transportation due to being unable to provide the documents required (passport, visa, vaccination certificate, etc.) cannot claim any reimbursement.

FORCE MAJEURE

“Force majeure” means any events external to the parties, of both an unforeseeable and insurmountable nature that prevents either the client or the participants, or the agency or service providers involved in organising the seminar, from executing all or part of the obligations provided for in the present agreement. By express agreement, such will be the case in the event of a strike affecting the means of transport, hotel staff, air traffic controllers, an

insurrection, a riot or any prohibition whatsoever decreed by governmental or public authorities.

It is expressly agreed that for the parties, a case of force majeure would suspend the execution of their reciprocal obligations. At the same time, each of the parties shall bear the burden of all the expenses incumbent upon them, resulting from the case of force majeure.

HEALTH

The organisers decline any responsibility in case of any health problems existing prior to the seminar that may lead to complications or be aggravated during the entire period of the stay: pregnancy, cardio-vascular problems, any allergies, special diets, any disorders under treatment and not yet consolidated on the day the seminar starts, psychic or mental or depressive illness, etc. (Non exhaustive list).

PERSONAL DATA PROTECTION

The personal data that you communicate to us shall be processed by the International Association of Lawyers (UIA – Union Internationale des Avocats), with its registered office at 20 rue Drouot, 75009 Paris (Tel: +33 1 44 88 55 66 - Fax: +33 1 44 88 55 77 - privacy@uianet.org), in accordance with Act No. 78-17 of January 6, 1978 relating to data, files and freedoms and Regulation No. 2016/679 on data protection, as of its entry into force on May 25, 2018. Your data will be managed by UIA's General Services, Events and Accounts Section:

- For the purpose of administering your registration for the event and your on-site access to the event;
- In order to pay for the selected services - your bank details will be deleted after receipt of your payment;
- In order to communicate information messages from UIA.

To the extent necessary for the execution of their respective tasks, our subcontractors in charge of our congress organisation, our IT infrastructure, our management, the production and maintenance of our website and extranet, are likely to gain access to your data from time to time. Their servers are located in the European Union.

Data relating to your participation in the event shall be stored for a period of 10 years. We are obliged to archive billing data until the end of the period required for our tax and accounting obligations, i.e. for 7 full tax years. We shall store your contact information to keep you informed until you ask us to stop. You have the right to access your data and have it corrected if necessary. You may object to any processing of your data undertaken by us for the purposes of our legitimate interests. If you wish for more information, or to lodge a complaint, please contact CNIL (French Data Protection Authority).



UIA

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Doing Business in and with the Emerging Markets

TOKYO, JAPAN

MARCH 28 TO MARCH 30, 2019

Register online at: www.uianet.org

or please complete and return this form, by email, fax or post, to:

UIA (International Association of Lawyers)

20 rue Drouot, 75009 Paris, FRANCE

Tel: +33 1 44 88 55 66 ■ Fax: +33 1 44 88 55 77 ■ Email: uiacentre@uianet.org

Family Name:

First Name:

UIA Identification number (if you already have one): M I _____

Firm:

Address:

Post Code: City:

Country:

Tel: Fax:

Email:

Date of Birth:

EU VAT ID-Number:

Special requests (special diet, allergies, handicap...):

Arrival/departure times & flight numbers:

Hotel:

SEMINAR REGISTRATION FEES

	On or before February 27	After February 27
UIA MEMBER	<input type="checkbox"/> € 360	<input type="checkbox"/> € 410
UIA MEMBER - YOUNG LAWYER (<35) *	<input type="checkbox"/> € 310	<input type="checkbox"/> € 360
NON-MEMBER	<input type="checkbox"/> € 410	<input type="checkbox"/> € 460
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MEMBERS OF TOKYO BAR ASSOCIATION	<input type="checkbox"/> € 60	<input type="checkbox"/> € 80

* Please attach proof of age to the registration form to benefit from young lawyers fee.

SEMINAR SOCIAL ACTIVITY

Please indicate below whether you plan to attend the following events **included** in the cost of your registration.

- Reception hosted by the Tokyo Bar Association – Friday, March 29

No lunch will be served. However, you will find many restaurants and shops within the building of the venue.

OPTIONAL ACTIVITIES

(**not included** in the registration fees)

- Optional Gala Dinner – Thursday, March 28

• Please book person(s) for the Gala Dinner € 160 x ___ / pers

- Optional Excursion – Saturday, March 30

• Please book person(s) for the Excursion € 180 x ___ / pers

Total (C) €

TOTAL

TOTAL (A) – Registration Fees €

TOTAL (C) – Optional Dinner €

TOTAL (A + C) €

CANCELLATION CONDITIONS AND GENERAL CONDITIONS

I, the undersigned, confirm having read and accepted the cancellation policy and the general terms and conditions given on page 6 of the registration programme. My registration will only be taken into account after receipt of my payment.

The participant is aware that his/her image and/or voice may be recorded or filmed during the entire duration of the congress and, by signing this registration form, grants UIA the right to use, reproduce and distribute the concerned images and recordings by any known or unknown means and on all types of media, for an unlimited duration, completely free of charge.

The undersigned acknowledges having been informed of the processing of the personal data contained in this form by UIA, as detailed on page 6 of the registration programme.

METHOD OF PAYMENT

- By bank transfer in €, without charges to the payee, in favour of the Union Internationale des Avocats, quoting “**2019 Tokyo Seminar**”, to the following bank and account:

Société Générale – Paris Elysées Entreprise – 91 avenue des Champs Elysées – 75008 Paris – France

BIC / SWIFT N°: SOGEFRPP

IBAN: FR76 3000 3033 9200 0503 4165 164

Kindly attach a copy of your bank transfer order to your registration form

- By credit card: Visa Mastercard

Card N°: _____ Expiry date: __/__/__ 3 digits: ___

Name of card holder:

I authorise the Union Internationale des Avocats to debit the above mentioned credit card in the amount of € (EUR)

Date: / /

Signature: